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About AxiaTP

Established in 2008 and headquartered in Indianapolis, AxiaTP delivers managed IT services, cybersecurity, and strategic technology consulting to businesses across the Midwest. As a proud company under the Group1001 umbrella, we help small and mid-sized organizations harness the power of technology to operate efficiently, safeguard their data, and scale with confidence.

Backed by more than 30 years of collective industry expertise, **AxiaTP is a true Complete Technology Provider.** We take pride in offering innovative, tailored solutions that simplify IT and drive sustained success.

At AxiaTP, we adopt a distinctly human-centered approach. Our experts are dedicated to removing complexity, avoiding unnecessary technical jargon, and guiding you toward clear, effective solutions—so you can focus on what truly matters: growing your business.

Our Services and Solutions

- ✔ MANAGED IT
- ✔ IT CONSULTING
- ✔ CLOUD SERVICES
- ✔ BUSINESS CONTINUITY
- ✔ BACK UP AND RECOVERY
- ✔ IT SUPPORT
- ✔ HARDWARE
- ✔ CYBERSECURITY
- ✔ CYBER INSURANCE

- ✔ UCAAS
- ✔ BUSINESS INTERNET
- ✔ MICROSOFT TEAMS
- ✔ STRUCTURED CABLING
- ✔ CUSTOM DEVELOPMENT
- ✔ NETWORK INFRASTRUCTURE
- ✔ MULTI-TENANT INTERNET
- ✔ SD-WAN/WIDE AREA NETWORK

How We Work

Our purpose is to provide value to teams like yours. And to best do this, **we take a consultative approach when working with you.** Here's our process.

① Discovery

We start by learning about your business and where you might be experiencing challenges with your technology, processes, and general operations. It's important to note that we come without preconceived notions when meeting; we're simply looking to understand how your organization currently works and go from there.

② Analysis

Once we understand your business better, we then analyze if we can provide value to your company through our services. Sometimes, we find a solution that can easily solve a challenge; other times, we don't see obvious value. When that happens, we won't make up a service. We're focused on providing value and the best service for your team.

Let's Build a Winning IT Strategy

3 **Implementation**

When we find one or more solutions to help your business with infrastructure, processes, operations, or sometimes something else, we'll work together. We'll start by presenting our possible solutions and explain how they'll add value. Then, we'll partner with your team to implement the solutions. Once implemented, we continue our relationship to be there when you need us.

We believe it's time IT stops disrupting your business and starts creating big opportunities.

If you're ready to improve productivity, build better processes, and leverage the right IT solutions to scale and grow, we've got you covered. **We're here to partner with your team and build a long-lasting relationship to keep your IT strategy on track.**

Why Managed IT for Your Business

Managed IT services offer a multitude of benefits for businesses of all sizes. **By partnering with AxiaTP, you'll experience increased operational efficiency, reduced downtime, and enhanced cybersecurity.**

Our proactive approach to IT management helps prevent issues before they occur, saving you time and money. With predictable monthly costs and access to a team of experienced professionals, you can leverage enterprise-level IT capabilities without the overhead of maintaining an in-house IT department.

This allows you to stay competitive, scale your technology as your business grows, and focus on your core business objectives with peace of mind.

Industries

Industries We Serve

- ✔ Agriculture
- ✔ Construction
- ✔ Engineering
- ✔ Finance
- ✔ Healthcare
- ✔ Hospitality
- ✔ Insurance
- ✔ Local Government

- ✔ Manufacturing
- ✔ Nonprofit
- ✔ Professional Sports
- ✔ Property Management
- ✔ Retail
- ✔ Telecommunications
- ✔ Transportation
  (Trucking & Logistics)

Agriculture

Why Agriculture Needs an MSP

Technology plays an essential role in streamlining operations, improving yields, and ensuring sustainability. From precision farming and IoT-enabled equipment to secure data management and compliance with evolving regulations, we provide tailored IT services that keep your operations running efficiently. Our technology-driven approach helps agricultural businesses improve productivity, enhance security, and streamline operations. With our dedicated IT support, you can leverage innovative solutions to drive sustainable growth.

We have helped agricultural clients integrate advanced technologies, secure their data, and maintain operational efficiency, giving them the digital foundation needed to thrive in a competitive landscape. Our expertise helps you optimize workflows, protect valuable data, and ensure uninterrupted operations.

Common IT Challenges in Agriculture

Agricultural businesses often face IT challenges that impact productivity and efficiency. We specialize in solving these issues with customized solutions that align with the industry's unique needs. If your business struggles with any of these challenges, we can help:

- ✔ **Unreliable IoT & Sensor Connectivity**
- ✔ **IT Downtime Impacting Operations**
- ✔ **Cybersecurity Risks & Compliance Issues**
- ✔ **Inefficient Farm Communication**
- ✔ **High IT Costs & Lack of Expertise**

We help agricultural businesses optimize workflows, enhance data-driven decision making, and improve operational efficiency.

Construction

Building a Stronger Future with Reliable IT Solutions

We understand the unique IT challenges that contractors, builders, and project managers face. From managing job site connectivity and securing project data to streamlining collaboration across teams, we provide tailored IT solutions that keep your projects on track. Our technology-driven approach helps construction firms improve efficiency, reduce costs, and enhance security. With our dedicated IT support, businesses can leverage innovative solutions for seamless operations.

We deliver comprehensive IT solutions that ensure your construction business operates smoothly, securely, and in compliance with industry regulations. From cloud-based project management to mobile workforce solutions, we offer a full suite of IT services that address your most critical needs.

Common IT Challenges in Construction

Construction businesses often face IT challenges that impact project timelines and efficiency. We specialize in solving these issues with customized solutions that align with the industry's unique demands. If your business struggles with any of these challenges, we can help:

- ✔ **Unreliable Job Site Connectivity**
- ✔ **Project Delays Due to IT Failures**
- ✔ **Cybersecurity Threats & Data Breaches**
- ✔ **Inefficient Collaboration Between Teams**
- ✔ **High IT Costs & Lack of Expertise**

Our technology-driven approach helps construction firms improve efficiency, reduce costs, and enhance security.

Manufacturing

Why Choose Us for Your Manufacturing IT Needs

We recognize the critical role technology plays in keeping production lines moving, supply chains efficient, and data secure. From integrating smart factory solutions and IoT-enabled equipment to ensuring compliance with industry standards, we provide IT services designed to enhance operational efficiency and minimize downtime. Our strategic approach helps manufacturers streamline processes, strengthen cybersecurity, and optimize performance. With reliable IT support, your business can embrace innovation, improve productivity, and stay ahead in a rapidly evolving industry.

When you partner with us, you get IT solutions that ensure your manufacturing business operates efficiently, securely, and in compliance with industry regulations. From automated production tracking to real-time data analytics, we offer a full suite of IT services that address your most pressing needs.

Common IT Challenges in Manufacturing

Manufacturers often face IT challenges that impact productivity and efficiency. We specialize in solving these issues with customized solutions that align with the industry's unique needs. If your business struggles with any of these challenges, we can help:

- ✔ **Unreliable Network & Downtime**
- ✔ **Inefficient Production Tracking**
- ✔ **Cybersecurity Threats & Compliance Issues**
- ✔ **Poor Communication Between Departments**
- ✔ **High IT Costs & Lack of Expertise**

We can help integrate and optimize a range of tools to ensure your technology ecosystem works seamlessly to enhance productivity and efficiency.
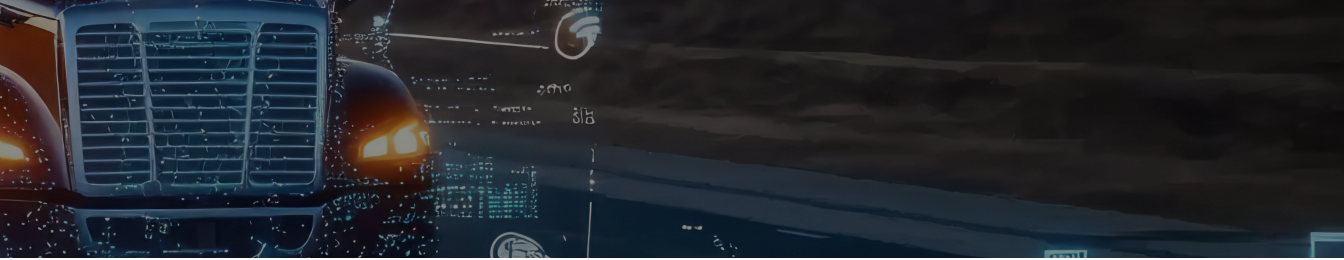
Transportation

Empowering Transportation with Smarter IT Solutions

The transportation industry is the backbone of modern commerce, requiring seamless operations, precise logistics, and real-time communication. As fleets, logistics companies, and transportation providers rely more heavily on technology they face growing challenges in managing, securing, and optimizing their IT infrastructure.

We understand the demands of the industry. Whether it's integrating advanced fleet management solutions, securing sensitive logistics data, or ensuring constant connectivity, we deliver tailored services to keep your operations running smoothly and on schedule.

From real-time fleet tracking to seamless communication between drivers and dispatchers, we offer a full suite of services that address your most critical IT needs. We also offer proven, out-of-the-box products like Transtail and FuelMaster, tools designed to reduce costs and improve operational efficiency.

Common IT Challenges in Transportation

Transportation companies often face IT challenges that impact productivity, safety, and compliance. We specialize in solving these issues with customized solutions that keep your technology aligned with the industry's demands. If your business struggles with any of these challenges, we can help:

✔ **Unreliable GPS & Fleet Tracking**

✔ **Delivery Delays Due to IT Failures**

✔ **Cybersecurity Threats & Compliance Issues**

✔ **Inefficient Driver-Dispatcher Communication**

✔ **High IT Costs & Lack of Expertise**

Our expertise helps you optimize routes, safeguard data, ensure business continuity, and stay ahead of the competition.

Embracing AI for Your Business

Empowering SMBs with Practical AI Solutions

Small and mid-sized businesses are under increasing pressure to do more with less: streamlining operations, improving customer experiences, and staying competitive in an increasingly technology-driven market. As AI tools become more accessible, SMBs face the challenge of understanding and adopting AI, while managing risk and maximizing ROI.

AxiaTP helps SMBs embrace AI with confidence. From identifying the right use cases to piloting solutions and integrating them into your existing systems, we guide you every step of the way. Our team delivers tailored AI roadmaps and implementation strategies designed specifically for your business goals and industry needs.
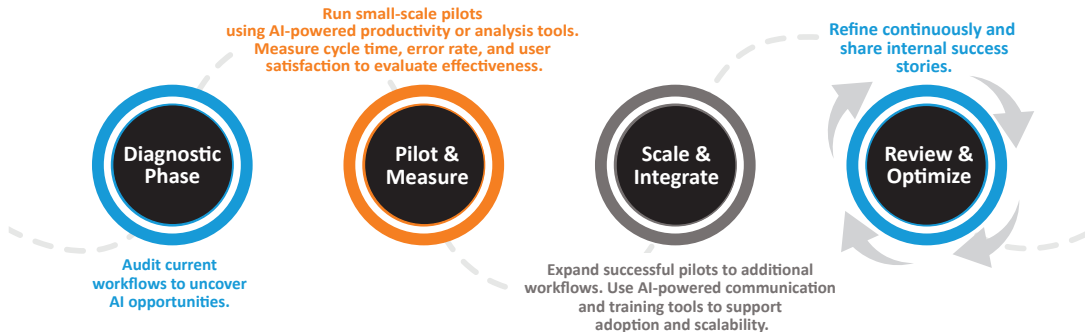
AxiaTP offers out-of-the-box, customized solutions that automate workflows, improve decision making, and enhance productivity, so you can focus on growth, not guesswork.

Harnessing AI for Smarter Business Growth

Our AI Roadmap for SMBs follows a proven four-phase approach: Diagnose your current environment and identify opportunities, pilot AI solutions and measure results, scale and integrate successful initiatives, then review and optimize for continuous improvement.

We can also customize a roadmap to fit your unique business goals and challenges.

Run small-scale pilots
using AI-powered productivity or analysis tools.
Measure cycle time, error rate, and user
satisfaction to evaluate effectiveness.

Refine continuously and
share internal success
stories.

Diagnostic Phase

Pilot & Measure

Scale & Integrate

Review & Optimize

Audit current
workflows to uncover
AI opportunities.

Expand successful pilots to additional
workflows. Use AI-powered communication
and training tools to support
adoption and scalability.

Our Value

✔ **24/7/365 Monitoring and Support**

We're always here to keep your technology running smoothly, no matter when you need us. We'll be here day or night to support your team.

✔ **Flexible Plans for Ideal Services**

Our service level agreements are built with your business in mind. You'll get exactly what you need without paying extra for unnecessary services.

✔ **Consultancy Support and Project Management**

We do more than just manage your technology. When you have new projects or needs, our team is there to consult with you, build a strategy, and execute.

✔ A Complete Understanding of Your Business

At AxiaTP, we go beyond IT support, we take the time to gain a complete understanding of your business, its operations, and its goals. This deep knowledge allows us to align technology strategies with your unique needs, streamline processes, and proactively recommend solutions that drive growth. By becoming a true partner in your success, we ensure that every IT decision supports your long-term vision and daily efficiency.

✔ A Great Customer Care Team

We work hard to ensure our team members build rapport with your team so we can provide fast, friendly service both daily and in critical times.

Testimonials

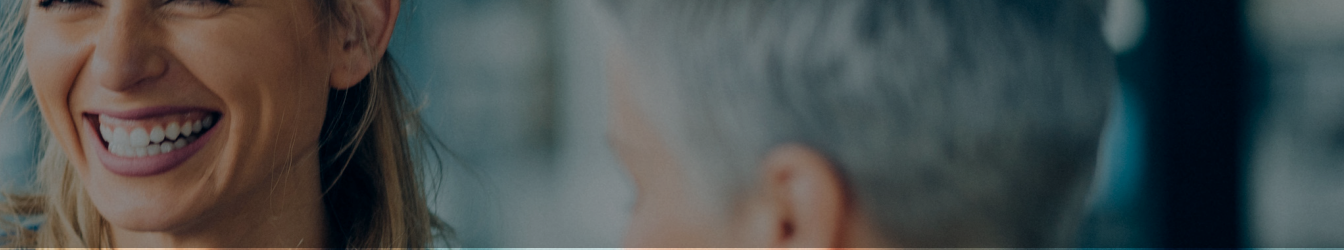"At Spectra, we rely on trusted partners to ensure our operations run smoothly. **Axia Technology Partners has been an essential part of that process, providing managed IT services such as IT strategy and consulting, tech support, cloud services, and backup and recovery.**

Most recently, Axia played a crucial role in setting up internet and phone services for the temporary leasing office at The Hub at Pennsy Trail. Their expertise and responsiveness made a seamless setup possible, keeping our team connected and ready to serve future residents.

Thank you, Axia Technology Partners, for being a valued partner in Spectra's success!"

Justin Farris
Founder & COO (Spectra)

"Our user base had grown significantly, and we were considering bringing everything in house. After working a major project with AxiaTP, we decided to bring them on as our managed service provider. It was the best decision we could have made. We now have access to a breadth of experience and skills that we never would have been able to develop on our own. **They've become a trusted partner to us by continually improving and maintaining a stable operating environment, guiding us through the increasingly complex world of cyber threat protection, and assisting our users to ensure satisfaction remains high.**

I would highly recommend going with Axia."

Tom Harris
Director, Information Technology (White Oak Conservation)

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