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### **Axia TP Expands Portfolio with UC**

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Josh Ross, co-founder and managing partner of [Axia Technology Partners LLC](#), was at ITEXPO last month talking about his company, what it offers, its successes, and trends in the business communications.

Axia TP is an IP services company that provides national phone services, Internet access at rates from 1.5Mbps to 1Gbps, colocation, LAN and WAN managed services and other solutions (including dark fiber and leased fiber), and a unified communications platform – which is its latest addition to the portfolio.

The UC offering, Ross explained, enables people on mobile devices like iPhones, iPads, and Android-based devices to leverage their business communications tools in the same way they do at their office phones and computers. The Axia TP unified communications solution, he added, also brings business workflow into the mix.

Communication enabling existing business tools and workflows is, of course, a prominent trend in IT today. Some refer to it as meeting customers where they are.

Another key trend in enterprise communications is obviously the cloud. Ross said Axia TP is seeing businesses both large and small embrace the cloud.

“We see a lot more folks are moving to the cloud,” Ross added.

Prior to co-founding Axia TP Ross built and then sold a long-distance company. He’s also worked in senior sales and management roles at [Affine Communications](#), [AT&T](#), [IQuest](#), and [RJN Consulting](#).

Indianapolis-based Axia TP is one of the fastest growing companies in Indiana. It grew by more than 80 percent last year, which was its eighth year in operation.

[Forbes](#) in November 2013 ranked [Indianapolis among the top 10 metro areas for technology job growth](#). The number of jobs at and value of tech companies in the state have experienced some of that growth in light of the fact that several of Indiana’s tech firms have been acquired by industry market leaders, which have opted to keep those operations in Indiana. Between 2007 and 2014, a dozen tech companies in Central Indiana were either acquired or have gone public, generating \$4.5 billion in market value and creating more than 3,700 jobs in the state.