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Indy Tech Company Wraps up Relocation

InsideIndianaBusiness.com Report

Axia Technology Partners LLC has completed relocation of its headquarters to downtown Indianapolis. The business IP solutions firm cites "triple-digit annual revenue growth since 2008" as the reason for the move.



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April 2, 2013

News Release

INDIANAPOLIS, Ind. - Axia Technology Partners, a leading national provider of converged IP services, announces today the migration of its headquarters to downtown Indianapolis, Ind., marking its relocation to the heart of the Hoosier state capitol. The new office space is located at 151 N. Delaware St., directly behind the Indianapolis City Market. The move accompanies Axia's continued trend of triple-digit annual revenue growth since 2008, with 2012 topping 390 percent.

"Axia grew by nearly 400 percent last year and our sites are set on an even bigger 2013. Moving our headquarters to the heart of the city's business district puts us closer to many of our customers and affords us a premier space with room to grow," said Josh Ross, co-founder and managing partner of Axia Technology Partners. "We recently promoted three highly knowledgeable and effective leaders to manage operations, customer accounts and sales. I am confident in our entire leadership team as we continually work to offer the best in business phone systems, VoIP phone service, Internet access and Data Center services."

Axia recently promoted Judd Heredos to vice president of customer accounts. Heredos oversees Axia's client delivery services such as project management, support and account management. He has successfully developed and implemented several "customer-first" protocols at Axia that have led to greater customer retention and quicker installation time frames. His teams are providing industry-leading client services in both installation and support for Axia's diverse customer portfolio.

Furthermore, operations and logistics expert Scott Wood was promoted to director of operations. Wood is now responsible for all critical day-to-day operations including the accounting department, software development, project management, client services, sales support, and human resources. He also plays an integral role in the development and implementation of organizational strategies, policies and best practices. He assists the managing partners to ensure the vision of Axia is communicated consistently throughout the organization creating a consistent culture among all departments.

Lastly, Cory Childs will continue to lead Axia's solutions-based sales team and channel partners as vice president of sales. Childs manages and identifies business development opportunities and partnerships while developing key strategies for Axia direct and channel sales. Customers range from in size from small start-ups to established Fortune 500 corporations in almost every industry sector.

Axia provides converged IP services with broad and industry-leading service offerings. The company maintains a national footprint by way of its interconnected networks and has established peering arrangements with 29 of the nation's largest backbones. With its national central office topology and network interconnects, Axia has become a market leader in delivering converged IP services nationwide.

For more information on Axia Technology Partners, please visit <http://www.axiatp.com>.

About Axia Technology Partners

Indianapolis-based Axia Technology Partners is a leading national provider of converged IP solutions with broad and industry leading service offerings of nation-wide VoIP phone services, enterprise and call center PBX solutions, WAN connectivity, data center co-location services, fiber optic construction and Internet access that create all-encompassing, cost-effective and customized communications solutions. Axia's client base encompasses many municipal governments, banking institutions, hospitals, schools, advanced manufacturers and other organizations ranging from 10 to 40,000 employees across the nation. For more information about Axia Technology Partners, please visit <http://www.axiatp.com>.